

Bespoke IT support packages that offer businesses real value for money



#### Welcome to our IT world

A strong IT infrastructure is the bedrock of any good business, providing you with the essential foundations on which to build and grow your business. However, it can also be time consuming to manage and maintain. Let Focus Group take care of it. With our team of IT specialists by your side, we'll keep everything running smoothly and securely so you can pour all your energies into growing your business.

#### Why choose Focus Group?

We do it differently. It's our approach to building personal relationships with our customers that makes Focus Group stand out from the crowd. We'll make it our mission to provide you with:

- Cost-effective IT management services that won't break the bank
- ✓ Specialist support and maintenance, around the clock
- Innovative, flexible and secure IT solutions that will grow with your business
- Dedicated account management, support and service expertise
- Bespoke packages, designed to keep your business secure and connected
- Seamless installations and maintenance
- Access to the benefits of our premium partnerships with all major networks and suppliers

Plus, we're a friendly bunch! We'd love to spend time getting to know your business so we can finc the right solutions to keep you one step ahead of the competition.



## Don't just take our word for it, here's what one of our customers has to say:

#### **Sussex County Cricket Club**

Sussex County Cricket Club (SCCC) is a complex ground made up of multiple office sites, conference and meeting areas, hospitality areas and spectator stands. Focus Group were appointed to facilitate the delivery of high quality IT services, WiFi and network coverage to all areas.

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Focus Group have been a partner of Sussex Cricket for over eight years, throughout this time we have enjoyed a fantastic service. Our site is somewhat complicated, however Focus Group provide a consultative approach to all our needs which results in us being able to find the correct solution whatever the challenge. Their staff are friendly and knowledgeable, often going the extra mile.

**Ian Waring | Operations Director**Sussex County Cricket Club





### Stay connected. Anytime, anywhere.

As one of the UK's leading independent providers of business solutions, we offer a full spectrum of IT management, support and maintenance services; cloud-based IT software and server hosting; back-up systems and disaster recovery plus a host of cyber security services.

# ATYOUR ITSERVICE

Our specialists are here to help you handpick the very latest security and productivity technologies and services, that work for your business specifically.

### IT support and maintenance

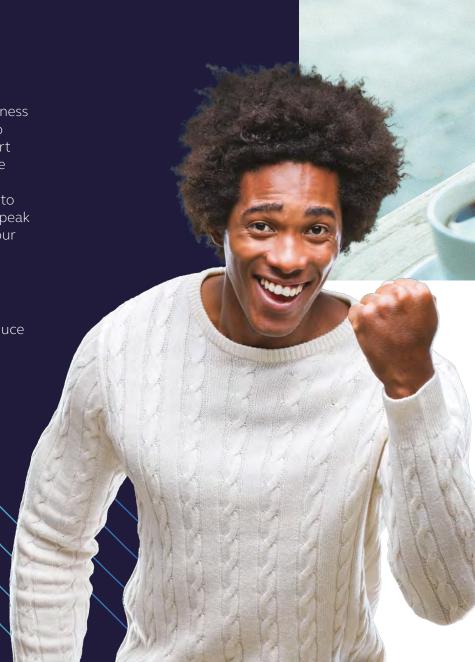
As certified experts in digital business transformation, we understand every business is different, so our services are designed to suit you. We provide fully managed support and solutions including remote and on-site technical support; hardware maintenance and installation, and on-going monitoring to ensure your IT infrastructure is delivering peak performance. And should the need arise, our team will work to resolve issues. Rapidly.

#### Perfect for:

SMEs and larger businesses looking to reduce costs and outsource IT support

#### Talk to us about:

Our free IT Health checks





#### **Cloud computing**

Our cloud-based IT solutions secure your infrastructure; lower your support costs; keep your data safe in secure data centres (eliminating the capital expense of on-site hardware and maintenance); provide unrivalled storage and processing power PLUS allow your team to access work resources anytime, anywhere.

#### Perfect for:

Businesses keen to future proof their infrastructure with unlimited scalability

#### Talk to us about:

Microsoft 365, Microsoft Azure and our Private Cloud solutions

## BUILD YOUR SHIELD, PROTECT YOUR BUSINESS

#### **Focus Shield**

Focus Shield is our productivity and security suite. The products within the Focus Shield service will have you covered, from antivirus protection, PC and laptop cloud back-up and email protection to IT health monitoring and mobile device management.



#### Perfect for:

Businesses looking for best of breed, cost effective security and productivity software products.

#### Talk to us about:

How the Focus Shield can protect your business whilst making you more productive.



#### **Available solutions:**

- ✓ Health Monitoring & Inventory
- ✓ Anti-Virus
- ✓ Email Protection & Anti-Spam
- ✓ Mobile Device Management (MDM)
- Cloud Backup
- Centralised Email Signature Management
- ✓ Microsoft 365
- ✓ Microsoft 365 Backup Manager



# Spotlight on Microsoft 365 Reimagine the way you work with Microsoft 365 and Microsoft Teams



Leveraging the latest technologies from Microsoft, we'll set you up with everything your business needs to operate efficiently; cloud-based access to a comprehensive suite of Microsoft apps, together with powerful collaboration software such as Microsoft Teams – anytime, anywhere and on any device. And it couldn't be easier to make the switch!

#### So why switch to Microsoft 365 with us:

- ✓ Intelligent and reliable cloud-based solution
- Innovative web, mobile and desktop apps
- Collaborative communication tools including the Teams phone system
- Storage solutions
- **✓** Improved efficiency
- ✓ World-class security
- Savings on your existing licenses. We won't be beaten on price.

#### Hello Hybrid.

The latest business buzzword is 'hybrid working' – providing businesses and employees with the opportunity to strike that perfect balance between office-based and home working. Or indeed, anywhere working. But is your IT infrastructure ready for it?

Did you know there's a direct link between device choice and productivity levels? Adding a large monitor to an employee's home working space, for example, can increase productivity by 40%. And security is more important than ever before with the huge growth in remote working. Your network infrastructure and security are key to productivity, efficiency and growth, so now's the time to ensure your business technology framework is fighting fit.

#### Ask us about our FREE IT Health Checks now!



We are extremely lucky to have such a trustworthy nominated service partner that consistently delivers optimal solutions and thank you all again for the continuous efforts to deliver outstanding IT services to our school."





