

Essential Business Technology

Let's Grow

Welcome to Focus Group

Established in 2003, we're proud to be one of the UK's leading independent providers of essential business technology.

Here to take care of all your IT, telecoms and connectivity services. This means everything in one place, one point of contact and one bill to cover everything you need. Leaving you free to focus all your energy on the important stuff. Like **growing your business.**

Our teams are experts in their field; passionate about finding the right solutions for you and committed to ensuring your business runs like clockwork. We're by your side to keep your IT optimised, your business phone system at the top of its game, your data secure, your teams connected and your customers happy. **At all times.**

The expertise of our team also means we're at the forefront of the latest business technologies. Delivering innovative solutions to ensure your business is future-proofed and one step ahead of the competition.



SME or global enterprise business; public sector, service sector or charity...whatever your size, shape or service, we'll take the time to get to know your business and deliver the technology to fit the bill.

And our independence, together with a powerful network of preferential partnerships with all the leading suppliers, keeps the all-important costs down. Ultimately, you'll get the right service, at the right price. **Every time.**



Our commitment

We're here to help your business shine. We're committed to creating opportunities for our customers and our own team, together with developing trusted relationships within our local communities.

Telecoms, internet, data, IT, utilities – no matter the technology, the expertise of our sales and support teams is second to none. Our team is by your side at all times to keep your business moving, so you can concentrate on what you do best – providing great customer service, meeting new customers, developing your products, your services and taking care of your teams.

Keeping you connected. When your customers can contact you at the touch of a button. Call you, email you. And get an instant response from your team, wherever they are. When your technology runs smoothly you're looking forwards, not backwards. You're ready for the future.

We'll take care of it all. We're partnered with the best suppliers in the market, so we'll do the research and find the right business technology for you, at the best prices. We'll set it all up, run it 24-7. A single bill so you're not trawling through endless paperwork or the small print.

A focused team of experts who care about you and your business. Committed to helping you focus on the important part...growing your business.





A team of over **550 employees**



+56

Net Promoter Score



Industry leaders



Gamma Platinum Partner



Silver **Microsoft Partner**



vodafone business
Challenger Partner of the Year 2020



Deloitte.
Technology Fast500
EMEA Winner

connectivity
PARTNER OF THE YEAR

Award winning

horizon
PARTNER OF THE YEAR

COMMSBUSINESS AWARDS
2020
WINNER
Reseller of the Year - Enterprise

Founded in 2003

Servicing over 25,000 businesses

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