

# Brooks Macdonald



Full stack transformation increases business efficiency and productivity for this leading investment management services group.

Number of sites: 15 | Number of users: 700+

## The project

The Brooks Macdonald Group provide leading investment management services in the UK and internationally. Brooks Macdonald was originally formed with the desire to do things differently, an ethos that continues to influence the way they do business today.

Brooks Macdonald have been a Focus Group customer for many years, trusting us to ensure they have a robust, modern and future-proof technology strategy. As their operating model has changed with an increase in hybrid working and heightened cyber security risks, they trusted us once again to implement a strategy that would deliver value, agility and performance.

## The solution

First, we designed and delivered a cloud-based Cisco Meraki LAN and Wi-Fi solution with Cisco Catalyst SD-WAN and further security for remote access through ZScaler's ZIA and ZPA cloud security solution. This now enables the IT team to remotely configure and manage the entire network through the Meraki dashboard and gives users secure remote access to all their resources, wherever they work.

We also manage the group-wide mobile estate and hosted telephony platform for over 700 users, that is now MiFID II compliant, with disaster recovery delivered through MyInbound. All of which is fully integrated into Salesforce and Microsoft Teams to optimise productivity and the user experience.

## The result

As a result of our strategic partnership, Brooks Macdonald now have a robust infrastructure that has fortified security across their network, cloud environments and collaboration tools. Enhanced remote access to resources has created a consistent user experience for hybrid workers and increased productivity.

Brooks Macdonald now has a future-proof platform, fully managed by Focus Group, with end-to-end security that has enhanced performance, security, accessibility and can scale as the business grows to meet future requirements.

Focus Group's are a key strategic partner who provide us a quality fully managed service for network and voice services. Their team consistently demonstrates a high level of expertise and dedication, ensuring that our network and voice systems operate seamlessly and efficiently. We have experienced enhanced reliability and stability in our network and voice services, thanks to Focus Group's exceptional service."

Dan Clow, Technology Director at Brooks Macdonald

The Brooks Macdonald logo, consisting of the letters "BM" in a large, bold, white sans-serif font, with the full name "BROOKS MACDONALD" in a smaller, all-caps, white sans-serif font below it, all set against a dark blue background.

**BM**  
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