ConSol Partners



ConSol Partners increased its productivity, with a robust hosted telephony system and a fully maintained IT infrastructure.

The project:

ConSol Partners are a longstanding customer of Focus Group. Having recently expanded its workforce dramatically, ConSol were in need of replacement servers, phone systems, internet connectivity and a robust cyber security strategy to support the demands of the growing business – all while minimising downtime.

The solution:

Focus Group created a comprehensive package of fully managed services for ConSol Partners. The implementation of a future proof server that could support the growing workforce, in addition to replacing a legacy PBX phone system with the integration of new IP telephony solutions elevated communication capabilities.

State-of-the-art firewalling and internet security systems were also deployed to minimise risk to the business should a cyber-attack successfully breach the defences.

The solution incorporated:

- A futureproof server that could support the growing workforce
- An IP telephony solution and fully managed integration
- Bespoke firewalling and internet security systems

The result:

ConSol Partners now benefit from a secure perimeter for global inter-company communications using bespoke firewall solutions and cloud technology. An upgraded server and IP telephony solution support the workforce with hybrid working capabilities and AC WiFi technology enables those in the office to benefit from the fastest rates of data transfer available.

As a Microsoft cloud solutions provider and official Dell partner, Focus Group were able to provide a cost-effective and comprehensive package of fully managed services to ConSol Partners.

