

# Haven House Hospice



Haven House appointed Focus Group to review its energy services, simplify its supplier relationships and deliver critical cost savings.

**Number of users: 35**

## The project

Haven House Children's Hospice works to provide the highest quality care for babies, children and young people with a life-limiting or life-threatening condition and their families, who live in our local communities.

Haven House Children's Hospice were looking to simplify their contracts and invoicing. They had multiple energy supply contracts in place, with varying term end dates, and weren't convinced they were on the right tariffs. Time is valuable to the team at Haven House and with their commitment to pouring all their energies into caring for children and young people, felt it would be too complicated and time-consuming to resolve without support.

## The solution

As an HQP Partner, Focus Group reassured Haven House with its trusted status, backed by HQP's thorough procurement checks. Our energy experts assessed Haven House's current usage, costs, and existing supplier contracts, collaborating with over 20 leading UK suppliers.

They provided impartial advice to identify the best and most cost-effective energy tariffs. Focus Group then streamlined Haven House's contracts to a common end date, successfully migrating services and achieving significant cost savings. Our expertise ensured Haven House benefited from optimised energy solutions tailored to their needs.

## The result

Working with Focus Group's Energy team aligned all contracts to a common end date, reducing Haven House's gas costs by 21%, saving over £6,900. Focus Group also secured lower electricity rates and reviewed billing issues, ensuring correct VAT and optimal service tariffs.

“Every penny counts for our Hospice and we have benefitted from a cost reduction of 21% on our gas expenditure, providing us with a saving in excess of £6900 across the term.

Our electricity supplies had already been set up on some competitive prices historically. This will save myself and my colleagues a lot of hassle going forward!”

